

CORPORATE DOSSIER OF THE COMPANY

BM TEVISA, S.A.U.

1. History of the Company

BM Tevisa is a family business founded in Merida in 1950, dedicated to the manufacture, supply and installation of pavements and precast concrete. From this date and until today, the company has been developing different activities related to the construction sector, among them the elaboration in artificial stone, manufacture of hydraulic pavements, manufacture and distribution of terrazzo, elaboration and installation of marble and granite, etc.

Currently, BM Tevisa's activity is developed in the professional field of building material distribution, DIY, hardware and industrial supply. As well as everything related to elements for the bathroom, sanitary ware, ceramic taps, etc. and kitchen furniture with a focus on the end customer. The company's facilities are equipped with modern exhibition and sales locations for materials destined for home finishes, such as ceramics, sanitary ware, taps and decoration, with a focus on both the end user and the professional. The company's team is highly qualified and develops customer service in a personalized way and with many years of experience in the development of its activity.

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Among the activities by business lines that the company has in the last 3 years are:

- Distribution and sale of construction materials, mortars, chemical products, sanitary ware, ironmongery and DIY. Industrial supply.
- Export of all kinds of products on demand.
- Sales through the Internet and the Amazon e-commerce platform.

1.1 Main milestones

- 1950

The company from which BM Tevisa is derived was founded. Mr. Lorenzo de la Villa Moreno, opened a small workshop where artificial stone, continuous in-situ terrazzo pavements and facade and staircase coverings were made. Ten years later the activities were extended to the

manufacture with semiautomatic machinery of hydraulic tile for interiors and exteriors. Achieving an important growth in its activity.

- 1970

The new factory is inaugurated in the Barriada Sta. Isabel with great facilities where new materials will be produced and the last technology of the moment will be added.

- 1977

The company name was changed to TERRAZOS VILLA, S.A. in order to provide it with more promotional and strategic resources. It is from this moment on, when other complementary activities to the manufacture are started, such as the marble and granite elaboration workshop and the construction materials warehouse. This last line has become, over time, the company's main activity.

- 1991

In 1991, when the new facilities in Merida were inaugurated, which now have more than 12,000 m²., they have all the necessary means to meet the requirements of the customers, including a magnificent exhibition of sanitary ware, taps, tiles and flooring, bathroom furniture, etc. where the customer receives personalized attention and comprehensive advice on the decoration of your home. New warehouses for product storage and patios for materials, loading and unloading of vehicles are also inaugurated.

- 1997

In 1997 Andrés de la Villa Vega, together with other businessmen in the sector, created the BigMat Group, the most important distribution platform in Spain with 244 points of sale and more than 1500 employees. This gives the members of the group a greater capacity for negotiation with the supplier and favors the construction of a strong corporate image. In addition, this is why BigMat has its own brand under the same name.

- 2001

In 2001 BM Tevisa has certified with AENOR its Quality Management System under the UNE-EN ISO 9001:2015



- 2008

In 2008 its Environmental Management System under the UNE-EN ISO 14001:2015 Standard, being the first company in the sector to certify both systems. In this same year, it opens the Badajoz work center was opened, where it will continue to carry out its material distribution activities with the aim of providing a better service to all its customers, both professional and private.

- 2011

In 2011 BM Tevisa receives the recognition by means of Accesit to National Prize of Domestic Trade issued by the Ministry of Economy and Competitiveness of Spain. "For the quality of the work carried out in favour of the promotion of commercial activity".

- 2014

In the year 2014 the company name is changed to BM TEVISA, S.A.U.

- 2015

In the year 2015. Currently BM Tevisa is undertaking a new project to expand the market with exports to other countries of construction material and hardware, elements for the bathroom and kitchen furniture.

- 2019

In the year 2019. BM Tevisa receives the "Executives" award for its business trajectory, being the first company in the sector to receive this award.

- 2020

In the year 2020. BM Tevisa inaugurates its new renovated exhibition whose objective is to adapt the different spaces to the functional needs that the business requires and which are demanded by both professional clients in the construction sector and private individuals or final clients.

- 2021

In the year 2021. BM Tevisa adheres to the United Nations Global Compact, through the Red Española del Pacto Mundial as a "Signatory Partner", institutionalizing its Code of Ethics and its Human Rights Policy, as well as its Social Action Policy. These three documents and all the company's practices implemented in 2020 and 2021 are reported for the first time in its "CSR Progress Report 2021" on its website and on the Global Compact website.

- 2022

BM Tevisa receives the Accesit Pyme Sostenible award granted by the Badajoz Chamber of Commerce together with the newspaper Hoy and Banco Santander. It incorporates the Protocol for the Prevention and Action against Sexual Harassment and Harassment based on sex into its



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sustainable activities. In the multilateral arena, it continues to work with agencies such as FAO and Unido, providing various measuring materials, technical clothing, farming tools, laboratory supplies, among others.

1.2 Corporate Philosophy

- **Mission of the company**

BM TEVISA, S.A.U. is a family company from Extremadura, with a history of more than 70 years, which offers supplies of all types of construction materials, sanitary ware, faucets, ceramic floor and wall tiles, decoration, hardware, industrial supplies, and derivatives. Our company is committed to service, personalized attention and the quality of its products without neglecting the environment, its stakeholders and its commitment to the SDGs.

- **Vision of the Company**

BM TEVISA, S.A.U. seeks to consolidate its position as a reference in the construction sector and its subsectors, both nationally and internationally, and for this reason it is committed to providing quality products at competitive prices, cementing its functions with a great commitment to customer service and sustainability and circularity.

- **Corporate values**

- **CLOSENESS AND FAMILIARITY**

As a family company, BM TEVISA SAU calls itself accessible and empathetic towards others, encouraging dialogue with all its stakeholders. BM TEVISA SAU seeks to establish networks of respect and closeness with all colleagues, employees and customers, thus generating cohesion, closeness and familiarity.

- **HONESTY**

At BM TEVISA SAU, we work in an honest, sincere and transparent manner. Honesty is one of our main values, being coherent between words and deeds.

- **RESPECT FOR DIVERSITY AND EQUAL OPPORTUNITIES**

We recognize individuality and diversity in our company. We respect the work of others, listening to diverse opinions and points of view, without disqualification or prejudice. Likewise, at BM Tevisa, we promote the participation of women in the economy, providing opportunities and empowerment to all personnel, without any bias. Our workforce is made up of 25% women. Likewise, we encourage labor diversity, without distinction of race, religion, or any other condition.

➤ ATTITUDE OF SERVICE

All our collaborators have as a constant in the performance of their activities, supporting the customer from the purchase to the after-sales service, guaranteeing an excellent experience in our company.

➤ COMMITMENT TO QUALITY AND ENVIRONMENT

Our commitment translates into the use of management models UNE EN ISO 9001 and UNE EN ISO 14001, oriented to excellence for continuous improvement and improvement of customer service.

➤ TEAMWORK

Implementation and development of techniques to promote and enhance Teamwork; in our company, we encourage tolerance, respect and solidarity among colleagues.

➤ TRANSPARENCY

Our commitment is with the Society and with the Public Administration Organisms, for this reason we have at your disposal all the general documentation of the development and evolution of the company's activities.

All processes (e.g. tenders and commercial operations) will be developed in terms of transparency, impartiality and objectivity. For example, relationships with customers or suppliers that violate the law or the basic principles contained in this code of ethics may not be established.

1.3 Operational Infrastructure of the Company

BM Tevisa has two work centers, in Merida and Badajoz, from where it carries out its material distribution activities in order to provide a better service to all its clients, institutions, professionals or individuals. The company is equipped with the most modern and best infrastructures in its sector, with a great human team that allows it to offer its products to everyone through the Internet.

Some of the material means (facilities and machinery) that the company has are 2 distribution centers located in Merida and Badajoz:

- Merida: 12.000 M2. Of which 5.000 are warehouses, store and exhibition.

- Badajoz: 4.500 M2. Of which 2.800 aprox. are warehouses, store and exhibition.

Vehicles for the distribution of goods: 4 boom trucks + 4 vans + 6 forklifts + 2 cars.



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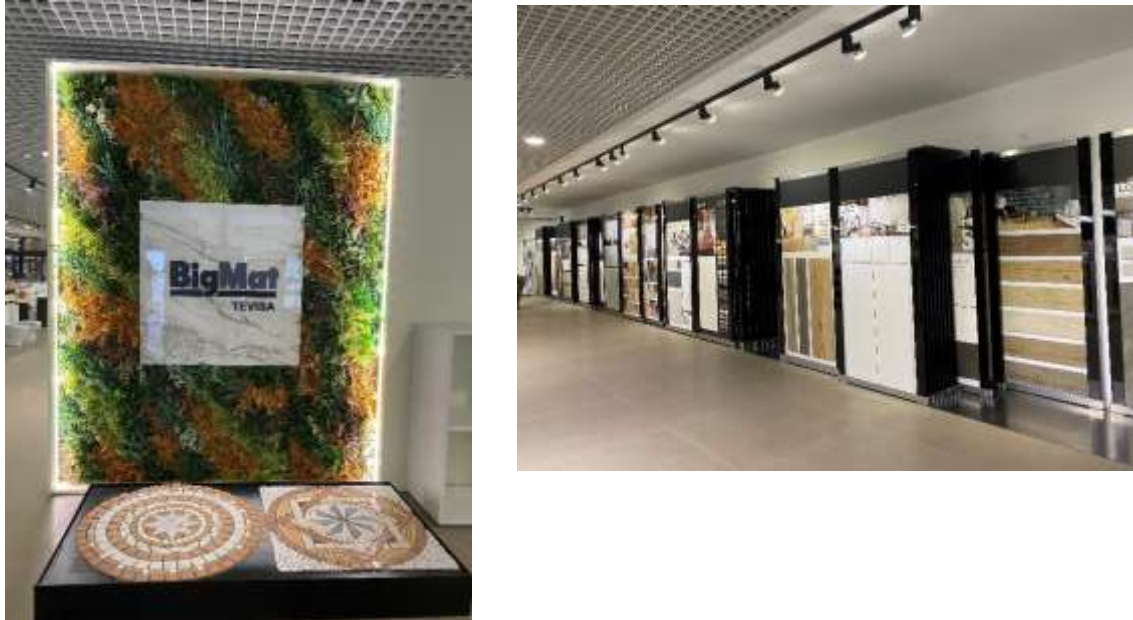
The company's facilities are equipped with modern exhibition and sales areas for materials for home finishing, such as ceramics, sanitary ware, faucets and decoration, with a focus on both the end user and the professional.

Figure 1. Merida commercial distribution center.



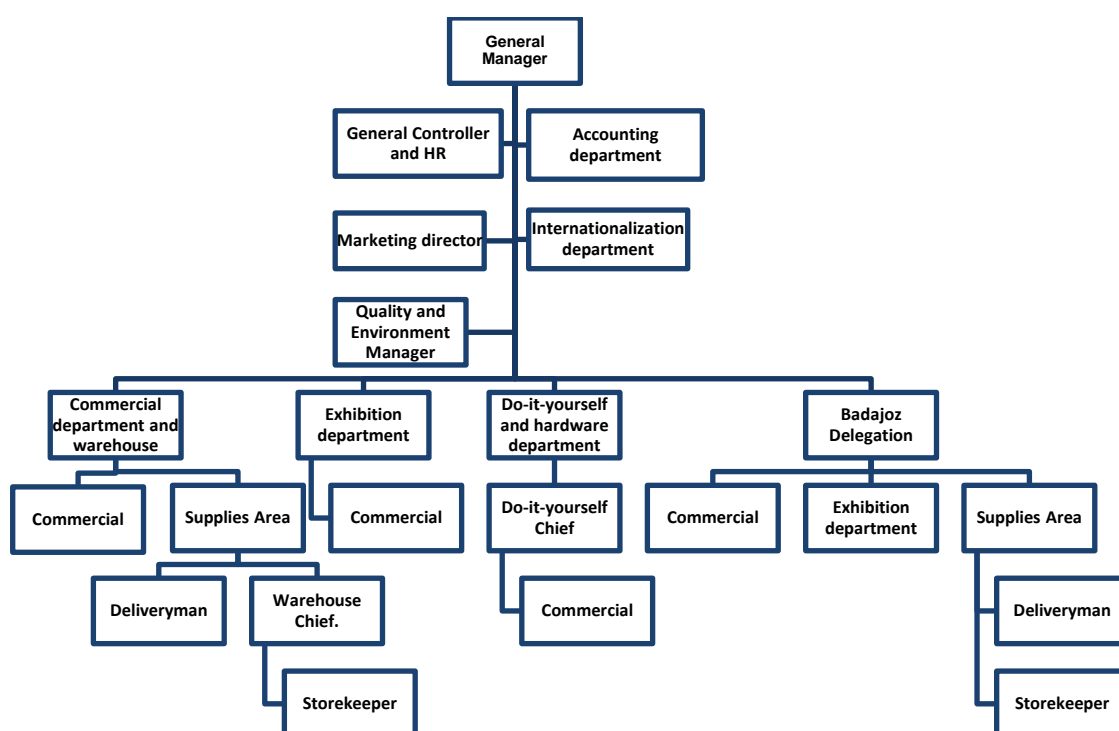
Figure 2. Badajoz commercial distribution center.





1.4 Human Resources of the Company

The company's team is highly qualified and develops customer service in a personalized way and with many years of experience in the development of its activity. Below is the organizational structure of the company.



List of technical staff

- Andrés de la Villa Vega - General Manager.
- Lorenzo de la Villa Vega - Commercial and Production Director.
- Inés de la Villa Vega - Exhibition Area Director.
- Andrés de la Villa Fernández - Architect - Commercial Manager.
- José Manuel Espinosa Porro - Administration Manager.

1.5 Online Presence.

BM Tevisa in its constant struggle to improve, has launched a new and innovative website with e-commerce: www.tevisa.es. The page provides information about the company and the most complete range of products for the Construction Sector: Building Materials, Natural Stone, Paving, Coverings, Bathrooms, Kitchens, Taps, Hardware, Electricity, Paints, Plumbing, Machinery, DIY, etc. It is important to highlight that most of the articles are presented with their corresponding photograph and contain technical information about them.

1.6 Quality Management.

BM Tevisa, has always been a reference company in the sector, having stood out for its service, range of articles, personalized attention, top brand products and qualities, and for its competitive prices. And as confirmation of all this, it has the AENOR Registered Company Certificate, under the UNE-EN-ISO 9001 standard and its Environmental Management System under the UNE-EN ISO14001 standard. Reaching all the activities of the company.

In 2001 BM Tevisa has certified with AENOR its Quality Management System under the UNE-EN ISO 9001:2015 standard and in 2008 its Environmental Management System under the UNE-EN ISO 14001:2015 standard, being the first company in the sector to certify both systems. Its firm orientation towards the customer is shown by the creation of its own brands aimed at specific user segments.

1.7 International Presence of the Company

In addition to its presence in national territory, BM TEVISA, is making significant efforts to enter international markets, currently exporting to countries such as Panama and Cuba since 2013 and 2016 respectively. The company's international activity represents 27% of its total turnover. The next step in the gradual internationalization, is the incorporation as a supplier of Multilateral Organizations, so its international team is developing the processes and good practices of incursion into this new line of business. Likewise, it has been a supplier in 2021 to agencies such as UNIDO, UNOPS, and FAO, in countries such as Liberia, Cuba, Gambia, and Cambodia. In 2022, it has joined UNICEF's SME Friends program.

2. Product lines that the company markets and supplies.

CONSTRUCTION MATERIALS	
CEMENTS AND AGGREGATES	
CERAMIC PRODUCTS OF WORK	
PARTITIONS AND CEILINGS	
INSULATIONS	
WATERPROOFING	
EVACUATION TREATMENT OF FAECAL WATER	
COVERED	
CONCRETE PREFABS	

NATURAL STONES



SANITARY WARE - CERAMIC - TAPS

SANITARY



TAPS



FLOOR AND WALL TILES




BATHROOM FURNITURE



HARDWARE AND TOOLS	
HAND TOOLS	
ELECTRO PORTABLE TOOLS	
STATIONARY TOOLS	
ACCESORIES AND CONSUMABLES	
AIR CONDITIONING	
CABLES, WIRES AND CHAINS	
LOCKWORK	

SCREWDIVERS	
FIXING	
SIGNALLING	

DOORS AND WINDOWS	
METAL AND ALUMINUM DOORS	
WINDOWS	

TOOLS AND PACKAGING	
CONSTRUCTION TOOLS	

BUCKETS, DRAWERS AND SIMILAR

OCCUPATIONAL SAFETY

PROTECTION EQUIPMENT



PLUMBING AND LOBBYING

SEVERAL OF PLUMBING



HEATERS AND THERMOS



COPPER AND BRASS



POLYETHYLENE



MULTILAYER	
PUMP AND LOBBYING	
CENTRAL HEATING	
AIR CONDITIONING	
STOVES AND FIREPLACES	
PAINTING AND DECORATION	
PAINTING PAINTING ACCESORIES	
DECORATION	
ADHESIVES	

ADHESIVES AND SEALANTS	
ELECTRICITY	
ELECTRICAL MATERIAL	
LIGHTING	
WOOD	
WOODS AND AGGLOMERATES	
HOME EQUIPMENT	
HOME - MENAGE	
GARDEN	
GARDEN MACHINERY	





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